**Individualized Job Leads Plan (Network Brainstorming)**

**Job seeker Name:**

**Job Seeker Occupational/Job Goal:**

**Theme**

**3.3.3. Profile:** List relevant information that describe the individual related to the position they seek. Experience/Education Skills Personality Traits Interests/hobbies

1.

2.

3.

4.

**Instructions:** Present Job seeker Occupational Goal and strengths to your networking group.

1. Explore 1 theme area at a time. Have the group brainstorm specific company names where the job seekers occupation/ skills could be used. Move from large categories to specific business.

(Category- Library – Davisville Library, NK; Providence mobile book van, etc.)

1. A second question to ask is, where might there be a need and they don’t know it yet.

(think customized employment, add on service or resource sharing)

1. After 20 or more company names are identified, ask people to review the list and identify all warm contacts, document warm contact.
2. Review the list with the job seeker and **transfer priority leads to the Job Development Log**.

|  |  |  |
| --- | --- | --- |
| **Industry or Company/** | **Who provided lead** | **Warm Contact name** |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |

|  |  |  |
| --- | --- | --- |
| **Industry or Company/** | **Contact name** | **Who provided lead** |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |